



Great Photos Are Not Enough

Presentation Outline:

- **What is a great photo?**
 - The storytelling mindset: [Tyler's Tips Episode 5](#)
 - Who is the audience? [Tyler's Tips Episode 35](#)
 - What is the message?
 - Composition: What should we put inside the rectangle? [Tyler's Tips Episode 15](#)
 - How to harness visual mass to make your images resonate more effectively with your audience [Tyler's Tips Episode 2](#)
 - Simplify! [Tyler's Tips Episode 7](#)
 - Light: the volume knob of photography
 - Light can make or break a photo! [Tyler's Tips Episode 28](#)
- **How do we leverage our great photos to produce results?**
 - Good vs. Effective
 - The intersection of message, audience and context
 - Use your images wisely: brand & relationship management
 - The tough questions:
 - Why?
 - Who cares?
 - Dig deep into the fundamentals:
 - What exactly is the message we need this image to convey?
 - Is this "great" photo aligned with your message?
 - Is this "great" photo aligned with your brand?
 - Will your audience relate to this "great" image?
- **Case Studies:**
 - Service West: [Choosing people vs. projects](#)
 - TLCD Architecture: Speaking to multiple constituencies
 - Various Kaiser Permanente projects:
 - [Behavioral Health Center](#)
 - [Medical Procedure Rooms](#)
 - [Lobby Renovation](#)